Combine your law and business knowledge to deliver maximum value.

**PROGRAM STRUCTURE**

The Leadership and Management for Attorneys in Business program offers a structured approach to business that provides the tools, resources and concepts to increase the value and productivity of an attorney who works within a company.

**PARTICIPANTS WILL LEARN TO:**

- Create individual leadership development goals based on 360-degree feedback administered by the program with direction from the participant's supervisor
- Add value by framing legal advice to enable business strategy
- Contribute to project management
- Understand the impact of legal advice on financial results and of accounting information on legal risks
- Craft advice to solve business problems

Participants receive one follow-up professional coaching session as part of the program registration fee. Additional coaching is available.

**REGISTRATION**

Register online: willamette.edu/mba/executive/corporate_counsel
Contact the Executive Development Center for more information: business-law@willamette.edu

**SESSION SCHEDULE & PRICING**

Sessions are taught by faculty from Willamette University's Atkinson Graduate School of Management and College of Law and industry practitioners. Sessions are highly interactive and use business decision cases to illustrate concepts and sharpen skills.

The program is designed for associate and general counsels, as well as legal specialists within companies, who want to become invaluable members of their management and executive teams.

Tuition for the four-day program includes course materials, parking, lunches and an opening dinner.

The interactive program is held at Willamette University's Portland Center.

**CLE Approval Pending**

**Program at a Glance:**

willamette.edu/mba/executive/corporate_counsel/schedule.html

The Willamette University Portland Center is on the Portland Streetcar line in the heart of the Pearl District:

905 NW 12th Avenue, Suite 110
Portland, Oregon 97209
503-808-9901
business-law@willamette.edu
WHAT PARTICIPANTS SAY...

“Excellent faculty. Really brought the challenges, issues and day to day items to life and into better perspective in how in-house counsel can best serve the business. The practical application and instruction was the best part — particularly the segments on leadership, development and finance. Wish law schools would teach this information.”

“The breadth and depth of the topics were well calibrated, and each topic is directly relevant and useful to in-house lawyers.”

“Fantastic program...the faculty was well informed and full of valuable information. I feel as though I learned a lot and [am] leaving with many valuable tools to take back to my workplace. I also look forward to the coaching as I do believe it will benefit my professional development greatly.”

“Appreciated depth and complexity, real-life examples applicable to my work. Engaged instructors.”

A NOTE FROM STOEL RIVES LLP...

Stoel Rives LLP is a U.S. law firm with a full suite of transactional and litigation solutions for U.S. and international clients. Established in 1907, the firm has nearly 400 attorneys operating out of 11 offices in seven states plus a satellite office in Washington, D.C.

“We value educational opportunities that sharpen the business acumen and decision making abilities of attorneys who face management challenges on a daily basis. That’s why we endorse Willamette’s Leadership and Management program to our network of business attorneys and in-house counsels as a valuable experience. It delivers an important conceptual framework and real-world application needed to understand an increasingly complex and demanding business world.”

-Robert D. Van Brocklin, Managing Partner, Stoel Rives LLP